



**We are a privately owned and independent, UK based, specialist business valuation, advisory and disposal business.**

**We provide a distinct range of market focussed asset advice and disposal solutions across a broad range of industries and jurisdictions.**

## COMPANY OVERVIEW

**In excess of  
350 separate  
projects  
equating to  
more than £5  
billion worth  
of assets  
valued  
annually.**



### COMPANY

Private & Independently Owned  
since 2014



### LOCATIONS

London &  
Birmingham



### STAFF

Over 20 staff located in 2 offices with  
in depth valuation, appraisal,  
field exam & asset based  
lending experience



### EXPERIENCE

Comprehensive disposal,  
valuation & Asset Based Lending  
experience gained by staff with  
more than 130 years combined  
valuation & disposal experience  
attained over a wide variety of  
assets, sectors and jurisdictions



### PROCESS

Market leading & exemplary  
process endorsed by being an RICS  
accredited firm and attaining FSQS  
Hellios Stage 2 Qualification



### COVERAGE

UK based & able to  
operate globally

Our affiliated trade bodies & associations



**We are an RICS & FSQS accredited firm  
and also registered with Her Majesty's  
Customs & Excise (HMRC) under the  
Alcohol Wholesale Registration  
Scheme (AWRS)**

European Valuations provides a complete service, from valuation to the sale of businesses and disposal of all assets across all business sectors.



### ACCOUNTS RECEIVABLE



### INDUSTRIAL & RETAIL INVENTORY



### PLANT & EQUIPMENT



### ASSET DISPOSALS & SALES

#### VALUE & ADVISE

Fair Value

Market Value

Orderly Liquidation Value

Forced Liquidation Value

Net Availability Advance



#### DISPOSE

Online Auctions

Private Treaty Sales

Retail Sales & Liquidations

Managed Store Closures





## SERVICE OVERVIEW

### Our track record

We are confident our track record speaks volumes for our dynamism, responsiveness and experience.

The cornerstone of our business is developing service driven & close-working client led relationships with market focused valuations & appraisals.

European Valuations is FSQS Hellios stage 2 qualified - used by 17 major banks, building societies and insurance companies.

### JURISDICTION

We are UK based but have conducted valuation and disposal projects in more than 20 different jurisdictions.

### PROJECTS COMPLETED

More than 350 projects completed in 2020 over a wide variety of sectors.

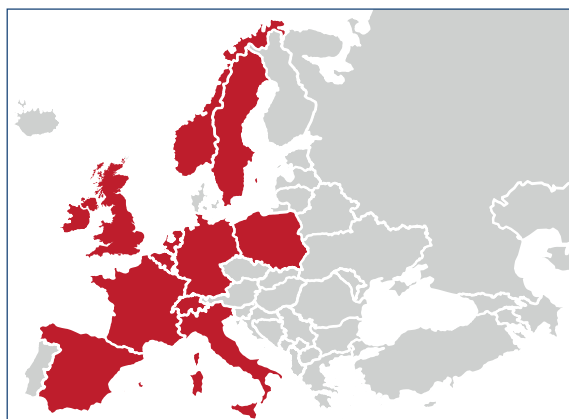
### ASSETS VALUED

More than £5 billion worth of assets valued over the course of 2020.

### Multi-jurisdictional expertise

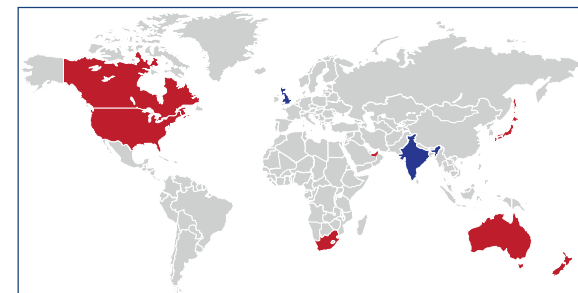
Our key operational capabilities:

- Speed
- Knowledge
- Breadth & depth of experience
- National, European & Global Reach
- Network of global field appraisers & consultants



#### KEY EUROPEAN JURISDICTIONS

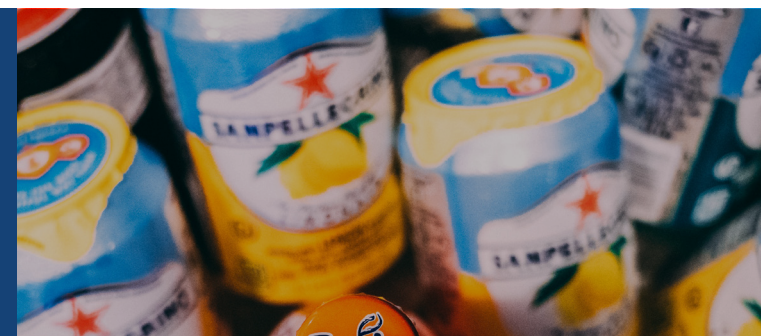
United Kingdom	Norway
Netherlands	Sweden
Germany	Poland
Belgium	Austria
France	Ireland
Spain	Switzerland
Italy	Most Other EU countries



#### OTHER GLOBAL JURISDICTIONS









































United States	South Africa
Canada	Japan
Australia	Hong Kong
New Zealand	United Arab Emirates

**UK based with  
global reach &  
knowhow**



## WHO WE WORK FOR

Our client base includes major UK High Street Banks, the top four UK recovery firms and all the UK based asset based lending market as well as some alternative lenders and leading debt advisory & private equity firms.

The cornerstone of our business is developing close-working client led relationships with market focused and service driven solutions always front of mind

## WHAT WE DO

Below is a brief selection of some of the complex and larger projects we have undertaken which illustrate the wide variety of sectors and industries we have expertise in.

Sector	Description	Assets		
		AR	Inventory	P&E
Aerospace/Aviation	International manufacturer of aerospace components		✓	✓
	Specialist commercial and business aircraft spares		✓	✓
	International manufacturer of high-precision alloy components		✓	✓
Automotive	Supplier to major OEMs in the automotive industry - international sites	✓	✓	✓
	World-wide supplier, supplying automotive components		✓	
Construction/Plant Hire	Plant Hire - 26 depots (inc. access, power generation, cranes etc)			✓
	Specialised Plant & Welfare Unit Hire	✓		✓
Retail	Liquidation of 40+ store soft furnishings company including factory		✓	✓
	Video Game Retailer - 300+ stores		✓	
	High street clothing store - 230+ stores worldwide	✓	✓	
	Luxury watch retailer - 140+ stores		✓	
	Liquidation of 50+ store video game, mobile phone retailer		✓	
Food	Biscuit Manufacturer	✓		✓
	Frozen Foods (including fish & shellfish)		✓	
	Supplier of malts, malt extracts & flours			✓
	Pie Manufacturer	✓		✓

Sector	Description	Assets		
		AR	Inventory	P&E
Packaging	European manufacturer of sustainable plastic and paper packaging solutions		✓	
Office Supplies	Wholesale supplier of office products		✓	
	Leading office products manufacturer		✓	
Electronics	Advanced Electro-Optical Surveillance and Communication Systems			
	Covert & Overt Secure Security & Surveillance Products	✓	✓	
Beverages	World-wide supplier of Natural Mineral Water	✓		✓
	U.S based Beverage & Foodservice Company		✓	
	Online Wine Retailer		✓	
	English Whisky Distiller	✓	✓	
Metals	Processor & Reseller of Industrial Metals & Materials			✓
	Liquidation of Precision CNC Presswork, Fabrication & Assembly Company			✓
Manpower/recruitment	Temporary Manpower Business - 7 divisions	✓		
Print	European Commercial Printing Group			✓
	Liquidation & Sale of Point of Sale Print Company & Assets			✓
	Developer of Payment, Gift, Loyalty & Commercial Cards	✓		✓
Healthcare	Blood Plasma Products		✓	
	Specialist Orthopaedic & Surgical Implants	✓	✓	



## HOW EUROPEAN VALUATIONS CAN HELP

Borrowing Base Creation & Review

Preliminary Range Of Values / Desktop View

Portfolio Impact Review For Revised Data / Market Trends

Pick Up the Phone & Call Any Time –Happy to Discuss Any Situation

We are “Advisors” –not just “Valuers”

Across virtually every sector of the economy, at every stage of the business life-cycle, European Valuations helps companies in transition understand and realise the maximum value of their assets. With more than 130 years of combined experience, our team of trusted professionals offers unparalleled expertise at assessing the value and managing the sale of assets.

*We strongly believe that we bring simplicity and clarity to the process which helps to improve our clients' business intelligence, capital position and confidence.*

**A valuable  
strategic  
partner  
through  
every stage  
of the  
business  
lifecycle**

## KEY CONTACTS



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